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Augsburg, March 2010

## **Beechcraft Augsburg – now even more advantages for buyers of business aircraft**

Beechcraft Sales and Service GmbH expands its sales activities and no longer focuses exclusively on the Beechcraft brand. Changes in HawkerBeechcraft's sales policy including the relocation of HBC representatives have shifted the manufacturer's focus to the U.K, Austria and Switzerland.

"As a stand-alone and independent company located in Augsburg, the most important airport for general aviation in the Munich metropolitan area, we are the specialists for Hawker Beechcraft products. This includes the Bonanza / Baron piston aircraft, the legendary King Air turboprops series and of course the Premier and Hawker 400XP business jets", says Hans Obermeier, the managing director. "We are looking back at an experience of several hundreds of sold aircraft in Europe. However, now is the time to adapt to the ongoing changes in international business by expanding our portfolio and adding further brands of business aircraft."

The customers will definitely profit from Beechcraft Augsburg's new strategy: They can now choose from an even larger assortment of as good as new and pre-owned aircraft. If they don't find their perfect fit, Beech Augsburg will assist them and search worldwide for the aircraft that fulfills all necessary requirements. The company has been cooperating for many years with a network of reliable partners in the U.S and Europe.

"We currently notice a trend towards well-maintained and attractively priced pre-owned aircraft. The King Air turboprops known for their efficiency in fuel and range are once again occupying a leading position in the official sales statistics", says Hans Doll, sales director. "This enables us to remain the local specialist in Germany with the largest portfolio of business aircraft. We offer competent advice concerning all aspects of aircraft acquisition bearing in mind that we are backed by the largest service center in Europe."