

**Beechcraft**  
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Augsburg, May 2009

### **Beechcraft Vertrieb und Service GmbH has appointed Hans Doll as Director of Sales**

Beechcraft Vertrieb und Service GmbH, the Hawker Beechcraft Master Dealer for the Beechcraft product line in Germany, announced the appointment of Hans Doll to the position of Director of Sales. In this capacity Hans Doll is responsible for Premier IA, King Air 350, King Air B200GT, King Air C90GTi, Baron G58 and Bonanza G36 sales in the region.

Hans Doll previously held management positions with several aircraft manufacturers in fields such as sales, sales engineering, customer service and program management. He has a proven track record in aircraft sales ranging from training aircraft and regional airliners to business aircraft to private and corporate customers.

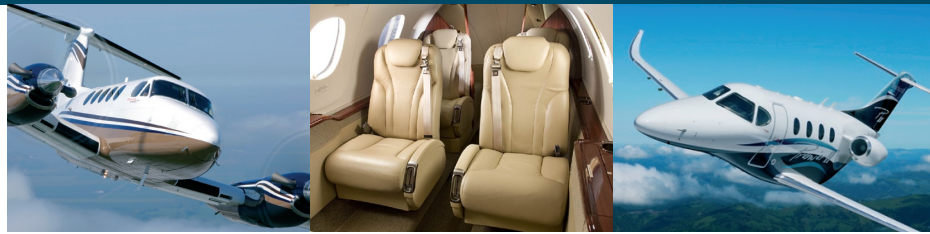
Hans Doll earned his degree in aeronautical engineering from Munich University of Applied Sciences. He also holds commercial pilot's license with flight instructor rating.

'We have reorganized and strengthened our sales and we are very excited about the experience in sales and marketing Hans brings to our team. His customer orientation and his strong background in the aviation industry is a big asset.' says Hans Obermeier, Managing Director of Beechcraft Vertrieb und Service GmbH.



**Hans Doll, the new Sales Director of  
Beechcraft Augsburg, Germany**

'Hans Doll will work closely with the Hawker Beechcraft Organization in Europe to enhance the current position and improve our market share here in Germany. As Master Dealer for this unique portfolio of prestigious, economical and reliable aircraft we will provide strong local presence and personal relationship with our German customers. Our team and our renowned maintenance facility, the largest Hawker Beechcraft Service Center in Germany, will provide extraordinary customer care and ensure the continued success for Hawker Beechcraft and for us in a challenging economic environment.'



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## **Beechcraft Augsburg – Background Information**

Beechcraft Vertrieb und Service GmbH was the result of a merger with Augsburg based Wolfgang Denzel GmbH in 1985 and has been expanding ever since.

As an authorised dealer Beechcraft Augsburg offers a wide range of products of its parent company Hawker Beechcraft Corporation - from single piston aircraft to business jets. Beechcraft Vertrieb und Service GmbH is the exclusive Hawker Beechcraft Dealer for Beechcraft pistons and turboprops in Germany. Pre-owned aircraft, also of other manufacturers, are sold world-wide.

As an authorised Hawker Beechcraft service center and CAMO+ organisation Beechcraft Vertrieb und Service GmbH provides maintenance and service for all aircraft with a max take off weight of 5.7 tons and the Hawker 400XP. Due to the great response the service was extended to aircraft models of other manufacturers such as Cessna (560XL, CJ 1 + 2).

For the most efficient service in repair, modification and maintenance Beechcraft Vertrieb und Service GmbH provides separate hangars with highly trained technical staff for each of the various types of aircraft (piston, turbo-prop and jet engines). The company has the largest Beechcraft spare part shop in Europe as well as an avionics/instruments workshop and paint shop.

Currently there are more than 100 qualified employees who are trained on a regular basis to keep up our superior quality standards. The past 35 years have confirmed the successful concept of Beechcraft Augsburg: to meet and exceed customer expectations.